

# WBMWD Customer Development Summary

**Current Project Status Consultant:** Tetra Tech

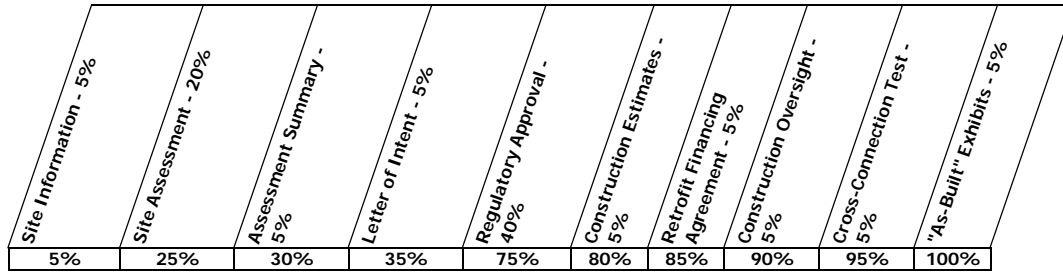
Lateral	Customer #	Customer Name	AFY	IND/IRR	Development Milestones										
					Site Information - 5%	Site Assessment - 20%	Assessment Summary - 5%	Letter of Intent - 5%	Regulatory Approval - 40%	Construction Estimates - 5%	Retrofit Financing Agreement - 5%	Construction Oversight - 5%	Cross-Connection Test - 5%	"As-Built" Exhibits - 5%	
					5%	25%	30%	35%	75%	80%	85%	90%	95%	100%	
V	8GY	American Racing Equipment	50	IND	12/21/01	05/24/02									
V	8GZ	American Racing Equipment	32	IND	12/21/01	06/28/02	In Progress								
V	8DN	Private Anderson Park	19	IRR	10/21/01	11/30/01	11/30/01	RECEIVED	In Progress						
V	8DR	Chemtex Print USA	19	IRR	11/30/01	11/30/01	12/21/01	In Progress							
V	8DS	Coastcast Corp.	19	IRR	11/30/01	12/21/01	01/25/02	In Progress							
V	8DT	CR Textile	320	IND	11/30/01	11/30/01	12/21/01	In Progress							
V	8DX	Dominguez Seminary	18	IRR	11/30/01	03/22/02	07/26/02	In Progress							
V	8DY	Dominguez Tech Center	103	IND	12/21/01	02/22/02	03/22/02	RECEIVED	In Progress						
V	8EA	Edmund Kim Inc.	71	IND	12/21/01	07/26/02	09/27/02	RECEIVED							
V	8EB	Flo-Kem	11	IND	12/21/01	12/21/01	03/22/02	In Progress							
V	8EE	Marriot Textile Service	134	IND	11/30/01	03/22/02	In Progress								
V	8EF	Pacific Continental Textile	394	IND	06/28/02	09/27/02	10/25/02	RECEIVED	In Progress						
V	8EG	Intex Apparel (Prime Alliance)	70	IND	06/28/02	08/23/02	In Progress	In Progress							
V	8EH	Southern CA Edison	21	IND	12/21/01	01/25/02	02/22/02	08/23/02							
V	8EJ	Southern CA Edison	109	IND	11/30/01	12/21/01	03/22/02	RECEIVED	In Progress						
V	8EK	Sung Do International	276	IND	11/30/01	10/25/02	In Progress	In Progress							
V	8EL	P&O Cold Logistics (Transmode)	23	IND	12/21/01	12/21/01	03/22/02	In Progress							
V	8EM	Union Texprint	46	IND	11/30/01	09/27/02	10/25/2002	RECEIVED	In Progress						
IIIa	8DJ	National Training Center	180	IRR	06/28/02	06/28/02	Not Required		06/28/02	05/08/03	Not Req.	05/08/03	05/08/03		
IIIa	8DK	CSU Dominguez Hills	211	IRR	06/28/02	06/28/02	Not Required		In Progress		Not Req.				
IIIb	8EO	Akiyama Tsukemono	12	IRR	In Progress										
IIIb	8EQ	Best Trend	35	IND	In Progress										
IIIb	8ET	Carson CoGen	450	IND	3/10/2003	In Progress									
IIIb	8FA	Dominguez Hills Village	13	IRR	3/28/2003	In Progress									
IIIb	8FF	Lincoln Memorial Park	20	IRR	4/3/2003	In Progress									
IIIb	8FN	Woodlawn Memorial Park	15	IRR	4/3/2003	In Progress									
IIIb	8FB	Empire Container	5	IRR	In Progress										
IIIb	8FC	Flamingo Textiles	10	IND	3/13/2003	In Progress									
IIIb	8FD	Freeman Cosmetic	29	IND	In Progress										
IIIb	8FH	Phoenix Dyeworks	100	IND	In Progress										
IIIb	8FI	Prudential Overall Supply	27	IRR	3/14/2003	In Progress									
<b>Subtotal</b>			<b>4453</b>												

<u>Lateral</u>	<u>Customer #</u>	<u>Customer Name</u>	<u>Summary</u>
V	8GY	American Racing Equipment	Stopped Work on October 14, 2002 - Closed
V	8GZ	American Racing Equipment	No charges were incurred during the month. Package has been submitted to American Racing Equipment. Waiting for American Racing to review the submittal and then will contact Tetra Tech to discuss.
V	8DN	Private Anderson Park	Tetra Tech started to proceed with on-site facility drawings for Private Anderson Park.
V	8DØ	A's Match Dying	Stopped Work on March 7, 2003 - Closed
V	8DP	BJ Textiles--Debtor	Stopped Work on March 22, 2002 - Closed
V	8DQ	BJ Textiles--Debtor	Stopped Work on March 22, 2002 - Closed
V	8DR	Chemtex Print USA	Tetra Tech conducted a meeting with Barry Henderson of Chemtex and Joe Walters of WBMWD on June 19, 2003. Revised Letter of Commitment letter was provided at that meeting.
V	8DS	Coastcast Corp.	Tetra Tech contacted Coastcast Corp. and requested a follow up meeting with the General Dye information. No charges were incurred during this month.
V	8DT	CR Textile	Tetra Tech is contacting CR Textile and requested a follow up meeting from our March 3, 2003 meeting.
V	8DÙ	DEP/Scheinoltz Corp.	Stopped Work on March 22, 2002 - Closed
V	8DV	Dominguez Hills Complex	Stopped work.
V	8DW	Dominguez Hills Estates	Stopped work.
V	8DX	Dominguez Seminary	Dominguez Seminary indicated that they are taking the Letter of Commitment to management for approval. No charges were incurred during the month.
V	8DY	Dominguez Tech Center	After receiving WBMWD approval Tetra Tech is proceeding with on-site facility drawings for Dominguez Tech Center. No charges were incurred during the month.
V	8DZ	E & J Dye House	Stopped Work on March 22, 2002 - Closed
V	8EA	Edmund Kim International	No charges were incurred during the month.
V	8EB	Flo-Kem	Mr. Kishor Pathak indicated that the Letter of Commitment should be approved at the July 30, 2003 Board meeting.
V	8EC	Harry's Dye & Finish	Stopped Work on March 22, 2002 - Closed
V	8ED	Industrial Molding	Stopped Work on March 22, 2002 - Closed
V	8EE	Marriot Textile Service	No changes on Marriot Textile Service and no charges were incurred during this month.
V	8EF	Pacific Continentals	See Edmund Kim, International write up.
V	8EG	Intex Apparel (Prime Alliance)	No changes on Intex Apparel and no charges were incurred during this month.
V	8EH	Southern CA Edison	No charges were incurred during this month.
V	8EI	Southern CA Edison	Stopped work.
V	8EJ	Southern CA Edison	No charges were incurred during this month.
V	8EK	Sung Do International	Tetra Tech is contacting Sungdo and requested a follow up meeting from our March 3, 2003 meeting.
V	8EL	P&O Cold Logistics (Transmode)	John Dittrick requested that another original Letter of Commitment be sent to his corporate office. A revised Letter of Commitment was provided by WBMWD and submitted this month. No charges were incurred during this month.
V	8EM	Union Texprint	Tetra Tech has obtained the Letter of Commitment from Union Texprint management on August 18, 2002. No charges were incurred during this month.

IIIa	8DJ	National Training Center	No charges were incurred during this month.
IIIa	8DK	CSU Dominguez Hills	No charges were incurred during this month.
IIIb	8EO	Akiyama Tsukemono	Trying to conduct a site visit to review the potential of irrigation at the site to complete the customer assessment.
IIIb	8EQ	Best Trend	Attempting to arrange a meeting Steve Lee at Best Trends to discuss recycled water for irrigation purposes.
IIIb	8ET	Carson CoGen	Tetra Tech conducted a meeting with Jim Lammey of Carson CoGen and Joe Walters on June 16, 2003. Customer is highly interested in utilizing recycled water for cooling tower use but facility has been off-line due to major equipment failure. Tetra Tech developing a preliminary construction cost estimate and site layout.
IIIb	8FA	Dominguez Hills Village	Tetra Tech is completing a customer survey for the site and reviewing the drawings in order to prepare a preliminary construction cost estimate.
IIIb	8FF	Lincoln Memorial Park	Tetra Tech is waiting for information to be provided by WRD regarding water usage for the on-site well. Tetra Tech is completing a customer survey for the site.
IIIb	8FN	Woodlawn Memorial Park	Tetra Tech is completing a customer survey for the site.
IIIb	8FB	Empire Container	Trying to conduct a site visit to review the potential of irrigation at the site to complete the customer assessment.
IIIb	8FC	Flamingo Textiles	No progress with the customer during this month.
IIIb	8FD	Freeman Cosmetic	Appears to be out of business and replaced by Overtone Moore. Contacting real estate company and Overtone Moore.
IIIb	8FH	Phoenix Dyeworks	Requested WBMWD staff assistance in arranging the meeting in July if facility is still in business
IIIb	8FI	Prudential Overall Supply	Tetra Tech conducted a meeting with Lee Terry of Prudential Overall Supply and his on-site staff on June 19, 2003. Drawings were provided and prepare a preliminary construction cost estimate.

---

**Current Project Status Consultant: Water 3 Eng.**



Customer #	Customer Name	AFY	IND/IRR
IV	8FO Caitac & Jae	420	Irr
IV	8FP PNS Apparel	145	Ind
IV	8FQ Sun Dyeing & Finishing	43	Ind
IV	8FR Coast Plating	23	Ind
IV	8FS A&A Ready Mix	19	Ind
IV	8FV MACH Metal Finish	9	Ind
10	8FW Cal Trans I-105 & Western	9	Irr
10	8FX LAUSD-Clay Jr. high	17	Irr
10	8FY Southwest College	63	Irr
9B	8FZ Al's Plating Co	26	Ind
9B	8GC International Linen	27	Ind
9B	8GE Delta Dyeing & Finishing	137	Ind
9B	8GF LA Co. - Ervin "Magic" Johnson Park	285	Irr
9B	8GG LA Co. - Parks & Rec - Helen Keller Park	9	Irr
9B	8GH LA Co. - Parks & Rec - Athens Park	16	Irr
9B	8GI Hitco Composites - SGL Carbon Group	118	Ind
9B	8GJ Swisstex California	282	Ind
VII	8GK Cal Trans I-710 & I-405 Corporate Maintenance Yard - Facilities & Maintenance Dept.	69	Irr
VII	8GL Dominguez Park - City of Carson	10	Irr
VII	8GM Marchem Technologies	11	Irr
VII	8GN ONDEO Nalco Carson Plant - Nalco Chemical	32	Ind
VII	8GO Texollini, Inc.	15	Ind
IIIb	8EN ABC Nursery	221	Ind
IIIb	8EP Avalon Glass & Mirror	18	Irr
IIIb	8ER Burrell McDonald Memorial Park	15	Irr
IIIb	8ES Cal Pacific Dyeing and Finishing	13	Irr
IIIb	8EV City of Carson	135	Ind
IIIb	8EY City of Carson, Vernon Hemmingway Park	16	Irr
IIIb	8EZ Coronet Mfg.	21	Irr
IIIb	8FG Malloy Park	6	Irr
IIIb	8FJ Stevenson Park	13	Irr
IIIb	8FK Tragniew Park	19	Irr
IIIb	8FM Walnut Street Park	13	Irr
<b>Total</b>			<b>2402</b>

02/02/02	11/18/2002	IP	
05/01/02	On Hold		
03/26/02	5/1/2002	On Hold	
02/02/02	On Hold		
01/02/02	5/1/2002	7/25/2002	Sent (8/8/02)
04/25/02	On Hold		
04/01/02	06/18/02	11/21/2002	Sent (11/21/02)
02/02/02	06/18/02	1/9/2003	Sent (10/21/02)
01/02/02	3/18/2002	3/18/2003	11/12/2002
04/25/02	On Hold		
01/02/02	5/1/2002	8/8/2002	On Hold
02/02/02	On Hold		
05/01/02	6/18/2002	12/5/2002	Sent (2/11/03)
03/28/02	04/16/02	12/5/2002	Sent (2/11/03)
03/28/02	04/16/02	12/5/2002	Sent (2/11/03)
01/02/02	5/1/2002	6/18/2002	On Hold
05/01/02	On Hold		
02/02/02	06/18/02	11/21/2002	Sent (11/21/02)
04/10/02	On Hold		
5/1/2002	On Hold		
01/02/02	5/1/2002	6/28/2002	8/12/2002
05/01/02	On Hold		
03/25/02	On Hold		
12/15/02	2/17/2003		
12/15/02	IP		
12/15/02	IP		
12/15/02	2/17/2003	3/25/2003	
12/15/02	4/29/2003	IP	5/21/2003
12/15/02	4/29/2003	IP	5/21/2003
12/15/02	On Hold		
12/15/02	IP		
12/15/02	4/29/2003	IP	5/21/2003
12/15/02	IP		
12/15/02	4/29/2003	IP	5/21/2003

<u>Customer #</u>	<u>Customer Name</u>	<u>Summary</u>
IV	8FO Caitac Garment Processing - Caitac & Jae	Owner expressed interest in arranging meeting and using recycled water. Will continue to call to schedule meeting.
IV	8FP PNS Apparel - Yi & Ha Co. Inc.	Reluctant to meet. Need successful demonstration of fabric dyeing before they will proceed
IV	8FQ SUN Dyeing and Finishing	Waiting on results of General Dye full scale operation test.
IV	8FR Coast Plating, Plant 1	Waiting for them to add new pretreatment system.
IV	8FS A & A Ready Mix	WBMWD sent commitment letter. Several follow-up phone calls were not returned. Suggest WBMWD attempt to contact
IV	8FT <del>ABC Nursery</del>	CLOSED
IV	8FU <del>Relocation Services International - Santo Nino, Inc.</del>	CLOSED
IV	8FV Mechanical Metal Finishing	On hold pending outcome of other customers on lateral.
10	8FW Cal Trans I-105 & Western	WBMWD met with Caltrans on 7/14/03. Caltrans expressed interest in moving forward with recycled water project. WBMWD to continue negotiations with Caltrans.
10	8FX LAUSD - Clay Jr. High	Continuing follow up with LAUSD regarding signing letter of commitment. Water 3 has received no response from LAUSD representatives after numerous phone calls Facilities Manager signed commitment letter and mailed it to WBMWD 11/12/02. Field investigation of utility opening in Western Ave. overcrossing conducted on 12/30/02.
10	8FY Southwest College	Developed cost estimate for bridge crossing. WBMWD to update economic analysis based on cost for bridge crossing.
9B	8FZ Al's Plating Co	On hold pending outcome of other customers on lateral.
9B	8GA <del>Del Mar Die Casting</del>	CLOSED
9B	8GB <del>Electronic Plating Co</del>	CLOSED
9B	8GC International Linen	Owner has decided not to use recycled water; will reactivate if others on lateral proceed
9B	8GD <del>J. Pacific, Inc.</del>	CLOSED
9B	8GE Delta Dyeing & Finishing	Reluctant to proceed until demonstration test is completed. Waiting on results from General Dye full scale operation test.
9B	8GF LA Co. - Ervin "Magic" Johnson Park	Contacted Sabra White, Administrative Assistant with LA County, and informed her of previous agreement with WBMWD financing recycled water project. Sabra White will present information to LA County supervisors and contact Water 3 within 3 weeks.
9B	8GG LA Co. - Parks & Rec - Helen Keller Park	Contacted Sabra White, Administrative Assistant with LA County, and informed her of previous agreement with WBMWD financing recycled water project. Sabra White will present information to LA County supervisors and contact Water 3 within 3 weeks.
9B	8GH LA Co. - Parks & Rec - Athens Park	Contacted Sabra White, Administrative Assistant with LA County, and informed her of previous agreement with WBMWD financing recycled water project. Sabra White will present information to LA County supervisors and contact Water 3 within 3 weeks.
9B	8GI Hitco Carbon Composites - SGL Carbon Group	WBMWD sent commitment letter. Economics not favorable. Customer declined to pursue. Will reactivate if others on lateral proceed
9B	8GJ Swisstex California	Reluctant to proceed until demonstration test is completed. Waiting on results from General Dye full scale operation test.
VII	8GK Cal Trans I-710 & I-405	WBMWD met with Caltrans on 7/14/03. Caltrans expressed interest in moving forward with recycled water project. WBMWD to continue negotiations with Caltrans.
VII	8GL Corporate Maintenance Yard - Facilities & Maintenance	Economics of lateral dependent on Texollini. Wait until Texollini outcome is known.
VII	8GM Dominguez Park - City of Carson	Economics of lateral dependent on Texollini. Wait until Texollini outcome is known.
VII	8GN Marchem Technologies	WBMWD sent commitment letter. Economics not favorable. Customer declined to pursue. Will reactivate if others on lateral proceed
VII	8GO ONDEO Nalco Carson Plant - Nalco Chemical	Economics of lateral dependent on Texollini. Wait until Texollini outcome is known.
VII	8GP <del>Station 1 Anti-Flame</del>	CLOSED
VII	8GQ Texollini, Inc.	Reluctant to proceed until demonstration test is completed. Waiting on results from General Dye full scale operation test.
IIIb	8EN ABC Nursery	Had meeting with owner on 2/17/03. Owner concerned about total savings and how recycled water affects certain plants. Made follow-up calls to owner regarding list of plants affected by recycled water. Will continue to pursue pilot study at West Basin Water Treatment Plant
IIIb	8EP Avalon Glass & Mirror	Waiting for response from controller to set up initial meeting.
IIIb	8ER Burrell McDonald Memorial Park	Contacted Shogi Cambiz, associate engineer with the City of Compton, to determine status of recycled water project. Mr. Cambiz informed W3E that he or a member of his staff would forward irrigation and potable water plans. W3E will follow-up with City of Compton
IIIb	8ES Cal Pacific Dyeing and Finishing	Prepared retrofit cost estimates and letter of commitment. President requested 1000 gallons of water to perform full-scale pilot test with dyeing machines. Will schedule pilot test, forward cost estimates to president and will send letter of commitment.
IIIb	8EV City of Carson	Commitment letter signed by Public Service General Manager on 5/21/03. Received irrigation and potable water plans for parks. Water 3 will develop retrofit estimates.
IIIb	8EY City of Carson, Vernon Hemmingway Park	Commitment letter signed by Public Service General Manager on 5/21/03. Received irrigation and potable water plans for parks. Water 3 will develop retrofit estimates.
IIIb	8EZ Coronet Mfg.	Contacted plant manager. Expressed no interest in using recycled water.
IIIb	8FG Malloy Park	Will contact LADWP to discuss interest in recycled water.
IIIb	8FJ Stevenson Park	Commitment letter signed by Public Service General Manager on 5/21/03. Received irrigation and potable water plans for parks. Water 3 will develop retrofit estimates.
IIIb	8FK Tragnew Park	Contacted Shogi Cambiz, associate engineer with the City of Compton, to determine status of recycled water project. Mr. Cambiz informed W3E that he or a member of his staff would forward irrigation and potable water plans. W3E will follow-up with City of Compton