

## WBMWD Customer Development Summary

**Current Project Status Consultant:** Tetra Tech

Lateral	Customer #	Customer Name	AFY	IND/IRR	Development Milestones																	
					Site Information - 5%	Site Assessment - 20%	Assessment Summary - 5%	Letter of Intent - 5%	Regulatory Approval - 40%	Construction Estimates - 5%	Retrofit Financing Agreement - 5%	Construction Oversight - 5%	Cross-Connection Test - 5%	"As-Built" Exhibits - 5%	5%	25%	30%	35%	75%	80%	85%	90%
V	8GZ	American Racing Equipment	32	IND	12/21/01	06/28/02	In Progress															
V	8DN	Private Anderson Park	19	IRR	10/21/01	11/30/01	11/30/01	RECEIVED	Waiting to Proceed													
V	8DS	Coastcast Corp.	19	IRR	11/30/01	12/21/01	01/25/02	In Progress														
V	8DT	CR Textile	320	IND	11/30/01	11/30/01	12/21/01	In Progress														
V	8DY	Dominguez Tech Center	103	IND	12/21/01	02/22/02	03/22/02	RECEIVED	Waiting to Proceed													
V	8EA	Edmund Kim Inc.	71	IND	12/21/01	07/26/02	09/27/02	RECEIVED	Waiting to Proceed													
V	8EB	Flo-Kem	11	IND	12/21/01	12/21/01	03/22/02	RECEIVED	Waiting to Proceed													
V	8EE	Sodexho Textile Service	134	IND	11/30/01	03/22/02	03/22/04	In Progress														
V	8EF	Pacific Continental Textile	394	IND	06/28/02	09/27/02	10/25/02	RECEIVED	Waiting to Proceed													
V	8EH	Southern CA Edison	21	IND	12/21/01	01/25/02	02/22/02	RECEIVED	Waiting to Proceed													
V	8EK	Sung Do International	276	IND	11/30/01	10/25/02	2/23/2004	RECEIVED	Waiting to Proceed													
IIIa	8DJ	National Training Center	180	IRR	06/28/02	06/28/02	Not Required		06/28/02	05/08/03	Not Req.	05/08/03	05/08/03	Completed								
IIIa	8DK	CSU Dominguez Hills	211	IRR	06/28/02	06/28/02	Not Required		In Progress	01/08/04	Not Req.											
IIIb	8ET	Carson CoGen	330	IND	3/10/2003	1/12/2004	2/9/2004	In Progress														
IIIb	8FA	Dominguez Hills Village	13	IRR	3/28/2003	1/12/2004	2/9/2004	RECEIVED	Waiting to Proceed													
IIIb	8FI	Prudential Overall Supply	27	IRR	3/14/2003	1/12/2004	2/9/2004	RECEIVED	Waiting to Proceed													
IIIb	8II	Kadesha U.S.A Corporation	0	IND	In Progress																	
6A	8IA	Del Thorne Park	15	IRR	In Progress																	
6A	8IB	Torrance City Yard	5	IRR	In Progress																	
6A	8HY	Torrance Civic Center	5	IRR	In Progress																	
6A	8IC	Madrona Middle School	10	IRR	In Progress																	
6A	8HT	Charles Wilson Park	32	IRR	In Progress																	
6A	8AC	Hollywood Park Training Track	15	IRR	In Progress																	
6A	8HR	Darby Park	21	IRR	In Progress																	
6A	8HS	Homestretch	5	IRR	In Progress																	
6A	8IM	Renaissance	5	IRR	In Progress																	
6A	8AN	Carlton Square HOA	42	IRR	In Progress																	
6A	8BS	West Torrance High School	20	IRR	In Progress																	
6A		Redondo Beach High School	20	IRR	In Progress																	
6A	8HB	Toyota North Campus	80	IRR	In Progress																	
6A	8CD	Lincoln Elementary	5	IRR	In Progress																	
<b>Subtotal</b>			<b>2441</b>																			

<u>Latera</u>	<u>Customer #</u>	<u>Customer Name</u>	<u>Summary</u>
V	8GZ	American Racing Equipment	Tetra Tech still trying to arrange a meeting with American Racing in November 2004 to review the submittal package.
V	8DN	Private Anderson Park	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings per WBMWD request on July 21, 2003.
V	8DS	Coastcast Corp.	Tetra Tech arranging a meeting with Coastcast in November 2004.
V	8DT	CR Textile	Working on alternative methods in order to obtain the Letter of Commitment.
V	8DY	Dominguez Tech Center	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings per WBMWD request on July 21, 2003.
V	8EA	Edmund Kim International	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings per WBMWD request on July 21, 2003.
V	8EB	Flo-Kem	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings.
V	8EE	Sodexho Textile Service	Tetra Tech is preparing executive summary to be submitted the Board of Directors.
V	8EF	Pacific Continentals	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings per WBMWD request on July 21, 2003.
V	8EH	Southern CA Edison	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings per WBMWD request on July 21, 2003.
V	8EJ	Southern CA Edison	Completed Milestone No. 1. Submitted to WBMWD staff in September 2004.
IIIa	8DJ	National Training Center	Completed the as-builts drawings.
IIIa	8DK	CSU Dominguez Hills	Tetra Tech conducted a meeting on October 4, 2004 with CSUDH and WBMWD staff. Tetra Tech is completing draft bid documents for submittal on November 11, 2004.
IIIb	8ET	Carson CoGen	Tetra Tech is attempting to set up meeting with plant manager and upper management on the project retrofit, payback and Letter of Commitment.
IIIb	8FA	Dominguez Hills Village	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings.
IIIb	8FI	Prudential Overall Supply	Letter of Commitment obtained. Tetra Tech stopped proceeding with on-site facility drawings.
IIIb	8II	Kadesha U.S.A Corporation	Tetra Tech is continuing our efforts to schedule a meeting on site to review operations. WBMWD delivering promotional water bottles.
6A	8IA	Del Thorne Park	Tetra Tech is continuing to prepare the site investigation portion of the site
6A	8IB	Torrance City Yard	Tetra Tech received plans from City of Torrance and is continuing to prepare the site investigation portion of the site.
6A	8HY	Torrance Civic Center	Tetra Tech is continuing to prepare the site investigation portion of the site.
6A	8IC	Madrona Middle School	Tetra Tech is continuing to prepare the site investigation portion of the site
6A	8HT	Charles Wilson Park	Tetra Tech is continuing to prepare the site investigation portion of the site
6A	8AC	Hollywood Park Training Track	No progress this month
6A	8HR	Darby Park	No progress this month
6A	8HS	Homestretch	No progress this month
6A	8IM	Renaissance	No progress this month
6A	8AN	Carlton Square HOA	Tetra Tech is continuing to prepare the site investigation portion of the site
6A	8BS	West Torrance High School	Tetra Tech is continuing to prepare the site investigation portion of the site
6A		Redondo Beach High School	Tetra Tech is continuing to prepare the site investigation portion of the site
6A	8HB	Toyota North Campus	No progress this month
6A	8CD	Lincoln Elementary	No progress this month

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**Current Project Status Consultant:** Water 3  
Engineering

<i>Site Information - 5%</i>	<i>Site Assessment - 20%</i>	<i>Assessment Summary - 5%</i>	<i>Letter of Intent - 5%</i>	<i>Regulatory Approval - 40%</i>	<i>Construction Estimates - 5%</i>	<i>Retrofit Financing Agreement - 5%</i>	<i>Construction Oversight - 5%</i>	<i>Cross-Connection Test - 5%</i>	<i>"As-Built" Exhibits - 5%</i>
5%	25%	30%	35%	75%	80%	85%	90%	95%	100%

<u>Customer #</u>	<u>Customer Name</u>	<u>AFY</u>	<u>IND/IRR</u>
IV	8FO Caitac & Jae	420	Irr
IV	8FP PNS Apparel	145	Ind
IV	8FQ Sun Dyeing & Finishing	43	Ind
IV	8FR Coast Plating	23	Ind
IV	8FS A&A Ready Mix	19	Ind
IV	8FT ABC Nursery	49	Irr
IV	8FU Santo Nino Inc.	40	Irr
IV	8FV MACH Metal Finish	9	Ind
10	8FW Cal Trans I-105 & Western	9	Irr
10	8FX LAUSD-Clay Jr. high	17	Irr
10	8FY Southwest College	63	Irr
9B	8FZ Al's Plating Co	26	Ind
9B	8GA Del Mar Die-Casting	34	Irr
9B	8GB Electronic Plating Co	29	Irr
9B	8GC International Linen	27	Ind
9B	8GD J. Pacific, Inc.	7	Irr
9B	8GE Delta Dyeing & Finishing	137	Ind
9B	8GF LA Co. - Ervin "Magic" Johnson Park LA Co. - Parks & Rec - Helen Keller Park	285	Irr
9B	8GG Park	9	Irr
9B	8GH LA Co. - Parks & Rec - Athens Park	16	Irr
9B	8GI Hitco Composites - SGL Carbon Group	118	Ind
9B	8GJ Swisstex California	282	Ind
VII	8GK Cal Trans I-710 & I-405 Corporate Maintenance Yard - Facilities & Maintenance Dept.	69	Irr
VII	8GL Dominguez Park - City of Carson	11	Irr
VII	8GN Marchem Technologies ONDEO Nalco Carson Plant - Nalco Chemical	32	Ind
VII	8GO Station 1 Anti-Flame	15	Ind
VII	8GP Station 1 Anti-Flame	46	Irr
VII	8GQ Texollini, Inc.	221	Ind
IIIb	8EN ABC Nursery	18	Irr
IIIb	8EP Avalon Glass & Mirror	15	Irr
IIIb	8ER Burrell McDonald Memorial Park	13	Irr
IIIb	8ES Cal Pacific Dyeing and Finishing	135	Ind
IIIb	8EV City of Carson	16	Irr
IIIb	8EY City of Carson, Vernon Hemmingway	21	Irr
IIIb	8EZ Coronet Mfg.	6	Irr

2/2/02	11/18/02	IP		
5/1/02	On Hold			
3/26/02	5/1/02	On Hold		
2/2/02	On Hold			
1/2/02	5/1/02	7/25/02	Sent (8/8/02)	
N/A				
N/A				
4/25/02	On Hold			
4/1/02	6/18/02	11/21/02	12/2/03	IP
2/2/02	6/18/02	1/9/03	Sent (10/21/02)	
1/2/02	3/18/02	3/18/03	11/12/02	IP
4/25/02	On Hold			
2/15/02	N/A			
N/A				
1/2/02	5/1/02	8/8/02	On Hold	
N/A				
2/2/02	IP			
5/1/02	6/18/02	12/5/02	Verbal (12/11/03)	
3/28/02	4/16/02	12/5/02	Verbal (12/11/03)	
3/28/02	4/16/02	12/5/02	Verbal (12/11/03)	
1/2/02	5/1/02	6/18/02	On Hold	
5/1/02	IP			
2/2/02	6/18/02	11/21/02	12/2/03	
4/10/02	On Hold			
5/1/02	On Hold			
1/2/02	5/1/02	6/28/02	8/12/02	
5/1/02	On Hold			
N/A				
3/25/02	IP			
12/15/02	2/17/03			
12/15/02	IP			
12/15/02	10/10/03			
12/15/02	2/17/03	3/25/03	Sent (9/15/03)	
12/15/02	4/29/03	IP	5/21/03	
12/15/02	4/29/03	IP	5/21/03	
12/15/02	On Hold			

IIIb	8FG	Malloy Park	13	Irr
IIIb	8FJ	Stevenson Park	19	Irr
IIIb	8FK	Tragniew Park	13	Irr
IIIb	8FM	Walnut Street Park	12	Irr
	8HH	Marriott Golf Course	-	Irr
II	8BW	Victoria Regional Park	-	Irr
	8IK	Los Angeles Air Force Base	-	Irr
6B	8BM	Green Hills Memorial Park	-	Irr
6B	8BK	Rolling Hills Country Club	-	Irr
6B	8BI	LA County Landfill	-	Irr
6B	8BL	Palos Verdes Golf Club	-	Irr
<b>Total</b>			<u>2402</u>	

12/15/02	IP			
12/15/02	4/29/03	IP	5/21/03	
12/15/02	10/10/03			
12/15/02	4/29/03	IP	5/21/03	
Done	Done	Done	Done	12/5/02
9/1/04	IP			
Done	Done	Done	Done	IP
Done	Done	IP		
Done	IP			
Done	IP			

<u>Customer #</u>	<u>Customer Name</u>	<u>Summary</u>
IV	8FO	Caitac Garment Processing - Caitac & JaW3E contacted Brian McMullin, CFO, to follow up on response to WBMWD marketing bottles. W3E will continue efforts to contact Caitac.
IV	8FP	PNS Apparel - Yi & Ha Co. Inc. PNS will forward plumbing plans and water billing to W3E for further assessment .
IV	8FQ	SUN Dyeing and Finishing Waiting on results of General Dye full scale operation test.
IV	8FR	Coast Plating, Plant 1 Waiting for them to add new pretreatment system.
IV	8FS	A & A Ready Mix WBMWD sent commitment letter. Several follow-up phone calls were not returned. Suggest WBMWD attempt to contact
IV	8FV	Mechanical Metal Finishing On hold pending outcome of other customers on lateral.
10	8FW	Cal Trans I-105 & Western Water 3 received authorization to proceed with steps 4-7 of customer development. Waiting for further progress with Southwest College before proceeding with retrofit drawings.
10	8FX	LAUSD - Clay Jr. High WBMWD drafted a letter to LAUSD Board of Education requesting information regarding their interest in the RW retrofit. Water 3 will attempt to contact Jay Brakensiek, Deputy Director for LAUSD, prior to sending letter.
10	8FY	Southwest College Attended meeting on 9/10/04. Southwest College to move forward with retrofit. W3E to revise hydraulic calculations based on pressure requirements provided by landscape architect. Architect to provide W3E with latest site & utility master plan information.
9B	8FZ	Al's Plating Co On hold pending outcome of other customers on lateral.
9B	8GC	International Linen Owner has decided not to use recycled water; will reactivate if others on lateral proceed
9B	8GE	Delta Dyeing & Finishing Water 3 contacted Victoria Cross of LADWP regarding current RW rates. Water 3 will attempt to schedule meeting with Delta Dyeing. LADWP indicated interest in attending.
9B	8GF	LA Co. - Ervin "Magic" Johnson Park Sabra White indicated that the LA Co. ParksDirector position has not been filled. Water 3 will follow up with LA Co. Parks to verify when the position is filled and that the new Director is still in favor of the recycled water retrofit.
9B	8GG	LA Co. - Parks & Rec - Helen Keller Park Sabra White indicated that the LA Co. ParksDirector position has not been filled. Water 3 will follow up with LA Co. Parks to verify when the position is filled and that the new Director is still in favor of the recycled water retrofit.
9B	8GH	LA Co. - Parks & Rec - Athens Park Sabra White indicated that the LA Co. ParksDirector position has not been filled. Water 3 will follow up with LA Co. Parks to verify when the position is filled and that the new Director is still in favor of the recycled water retrofit.
9B	8GI	Hitco Carbon Composites - SGL Carbon WBMWD sent commitment letter. Economics not favorable. Customer declined to pursue. Will reactivate if others on lateral proceed
9B	8GJ	Swisstex California Water 3 forwarded a water quality comparison between recycled water and Swisstex's current potable water. Water 3 has made attempts to follow up with no response from Swisstex.
VII	8GK	Cal Trans I-710 & I-405 Signed letter of commitment was received 12/2/03. Waiting until Texollini outcome is known.
VII	8GL	Corporate Maintenance Yard - Facilities Attended meeting on 9/23/04. City is eager to proceed with retrofit effort for Corporate Yard. City to provide W3E with plans and water billing info
VII	8GM	Dominguez Park - City of Carson Water 3 received irrigation plans for park; currently developing preliminary cost estimate
VII	8GN	Marchem Technologies WBMWD sent commitment letter. Economics not favorable. Customer declined to pursue. Will reactivate if others on lateral proceed
VII	8GO	ONDEO Nalco Carson Plant - Nalco Chem Not feasible to serve Nalco recycled water due to it's use of water in food and potable water treatment products.
VII	8GP	Station 1 Anti-Flame CLOSED
VII	8GQ	Texollini, Inc. Water 3 attended meeting on 4/13/04. Texollini expressed interest in future pilot testing, but needed to determine first whether company would move operational base to Central America. Texollini representatives expected a decision to be made within 6 months.
IIIb	8EN	ABC Nursery Owner concerned about total savings and how recycled water affects certain plants. Made follow-up calls to owner regarding list of plants affected by recycled water. Owner seemed reluctant to proceed with testing and with using recycled water.
IIIb	8EP	Avalon Glass & Mirror Waiting for response from controller to set up initial meeting.
IIIb	8ER	Burrell McDonald Memorial Park W3E developed cost estimate based on recycled water rates provided by WBMWD.
IIIb	8ES	Cal Pacific Dyeing and Finishing Cal Pacific is reluctant to commit to accept recycled water and proceed with retrofit due to declining business. Water 3 to follow up and present possible financing methods so that retrofit is economically feasible.
IIIb	8EV	City of Carson Commitment letter signed by Public Service General Manager on 5/21/03. Forwarded retrofit estimates to WBMWD
IIIb	8EY	City of Carson, Vernon Hemmingway Pa Commitment letter signed by Public Service General Manager on 5/21/03. Forwarded retrofit estimates to WBMWD
IIIb	8EZ	Coronet Mfg. Contacted plant manager. Expressed no interest in using recycled water.
IIIb	8FG	Malloy Park Will contact LADWP to discuss interest in recycled water.
IIIb	8FJ	Stevenson Park Commitment letter signed by Public Service General Manager on 5/21/03. Forwarded retrofit estimates to WBMWD
IIIb	8FK	Tragniew Park W3E developed cost estimate based on recycled water rates provided by WBMWD.
IIIb	8FM	Walnut Street Park Commitment letter signed by Public Service General Manager on 5/21/03. Forwarded retrofit estimates to WBMWD
	8HH	Marriott Golf Course Attended meeting on 10/18/04 with Ali Ash, director of engineering for Marriott Hotel. Spoke with golf course representative on 11/03/04, who explained that the golf course may not be ready to be served recycled water. Attempting to schedule meeting with Valley Crest, who is contracted to maintain the golf course.
II	8BW	Victoria Regional Park Sabra White indicated that the LA Co. ParksDirector position has not been filled. Water 3 will follow up with LA Co. Parks to verify when the position is filled and that the new Director is still in favor of the recycled water retrofit.
6B	8IK	Los Angeles Air Force Base Attended meeting on 10/14/04 with Ed Wilson. Water 3 has completed 1st draft of engineering report for the CSBC building at the LAAFB.
6B	8BM	Green Hills Memorial Park Attempting to schedule meeting with Chuck Boche
6B	8BK	Rolling Hills Country Club Testing was conducted on water currently serving the golf course and compared to the recycled water quality reports forwarded to Dave Davis. Water 3 to receive a copy of the testing results and continue follow up. Dave Davis estimates that the golf course will use approximately 100 AFY
6B	8BI	LA County Landfill Submitted a letter of commitment for consideration. Management is drafting their own commitment letter.