

Exhibit B
Property Development Consultant Evaluation Criteria

I. Proposal Evaluation			
Evaluation Criteria	Possible Points	C.H. Elliot & Associates	Terra Pacific Group
Completeness of Proposal	5	5	5
Project Approach/Understanding	20	19	16
Key Personnel Qualification/Certifications	25	24	21
Previous Project Experience	20	20	19
Professional Service Fee Rate	15	13	8
Availability of Resources	15	15	15
Subtotal	100	94	83
2. Interview Evaluation			
Evaluation Criteria	Possible Points	C.H. Elliot & Associates	Terra Pacific Group
Development Experience	35	35	35
CCC/Permitting Experience	30	27	19
Property Appraisal Experience	35	35	34
Subtotal	100	96	88
Grand Total (50% Proposal + 50% Interview)		95	85