

WBMWD Customer Development Consulting RFP

Respondent Assessment Sheet			
Psomas		<u>Max Points</u>	<u>Average</u>
Staff - Qualifications of staff related to this type of project	35	32	
Company - experience of the company dealing with type of project	20	17	
Management - effective application of management to oversee project and assure success	15	14	
Resources - resources available and appropriate application to the project	20	18	
Interview - ability to articulate understanding of the project and approach to execute	10	9	
Total Points	100	90	
Carollo		<u>Max Points</u>	<u>Average</u>
Staff - Qualifications of staff related to this type of project	35	30	
Company - experience of the company dealing with type of project	20	16	
Management - effective application of management to oversee project and assure success	15	13	
Resources - resources available and appropriate application to the project	20	18	
Interview - ability to articulate understanding of the project and approach to execute	10	9	
Total Points	100	86	
Malcolm Pirnie		<u>Max Points</u>	<u>Average</u>
Staff - Qualifications of staff related to this type of project	35	30	
Company - experience of the company dealing with type of project	20	16	
Management - effective application of management to oversee project and assure success	15	13	
Resources - resources available and appropriate application to the project	20	18	
Interview - ability to articulate understanding of the project and approach to execute	10	9	
Total Points	100	86	