

**Exhibit "A"**  
**Complete Restroom Retrofit Program – Vendor Recommendation**

**Proposal Score Detail**

	Total Possible Points	Energy Services & Technologies	EcoGreen Services, LLC
<b>Location</b>		Commerce, CA	Encinitas, CA
<b>Proposal Criteria</b>			
Completeness of Proposal	<b>5</b>	4	4
Scope of Work, Responsiveness to Tasks	<b>15</b>	11	12
Vendor and Project Manager Experience and Qualifications	<b>12</b>	7	10
Pricing Information	<b>8</b>	3	7
Past Work	<b>5</b>	3	4
Reference Check	<b>5</b>	4	4
<b>Proposal Score</b>	<b>50</b>	32	41
<b>Interview Score</b>	<b>50</b>	40	45
<b>Total</b>	<b>100</b>	<b>72</b>	<b>86</b>
Local Business Enterprise	<b>3</b>	0	0
Proposed Fee		<b>\$362,959</b>	<b>\$166,884</b>