

# Exhibit "A"

## Customer Development Consultant's Detailed Proposal Scoring

|                                  | Total Possible Points | Lee & Ro  | AECOM     | MWH         | Tetra Tech       | RMC       |
|----------------------------------|-----------------------|-----------|-----------|-------------|------------------|-----------|
|                                  |                       | Pasadena  | Irvine    | Los Angeles | City of Industry | Irvine    |
| <b>Proposal Review</b>           |                       |           |           |             |                  |           |
| Completeness                     | 8                     | 8         | 8         | 8           | 8                | 8         |
| Quality of Proposal              | 10                    | 8         | 9         | 9           | 9                | 8         |
| Qualifications, Experience       | 10                    | 7         | 8         | 10          | 10               | 7         |
| Qualification of Key Personnel   | 10                    | 7         | 8         | 9           | 9                | 6         |
| Cost Proposal                    | N/A                   |           |           |             |                  |           |
| Reference                        | 5                     | 4         | 4         | 4           | 4                | 4         |
| Technical Approach & Methodology | 17                    | 14        | 15        | 15          | 15               | 12        |
| Understanding Scope              | 15                    | 13        | 13        | 14          | 14               | 13        |
| Proposal Review                  | 75                    | 61        | 65        | 69          | 69               | 58        |
| Interview                        | 25                    | 21        | 23        | 24          | 22               | 19        |
| Local Business                   | 3                     | 0         | 0         | 0           | 0                | 0         |
| <b>Total Score</b>               | <b>100+3</b>          | <b>82</b> | <b>88</b> | <b>93</b>   | <b>91</b>        | <b>77</b> |