

West Basin Municipal Water District
Trustee Services
Proposal and Interview Scoresheet

	Total Score	Bank of New York Mellon Los Angeles	US Bank Los Angeles	Union Bank Los Angeles	Wells Fargo Los Angeles	Zions Bank Los Angeles
Quality of Responses	10	9	8	7	8	6
Fees	15	15	15	7	12	5
Capabilities, Experience of bank and staff	20	17	16	17	14	13
Past Performance and References	15	15	14	14	13	11
Interviews	40	37	34	36	30	28
Local Business Enterprise (LBE)	3	0	0	0	0	0
Total	103	93	87	81	77	63