

West Basin Municipal Water District  
Financial Advisory Services  
Scoresheet

Criteria	Maximum Points	Public Resources Advisory Grp		Montague DeRose		The PFM Group		Fieldman Rolapp		First Southwest		Gardner, Underwood & Bacon		Columbia Capital		Glenn Reiter & Associates		MF Whipple & Associates	
		Los Angeles	Westlake Village	Los Angeles	Los Angeles	Irvine	Santa Monica	Los Angeles	Los Angeles	Los Angeles	Beverly Hills	San Diego	Laguna Hills						
Local Business Enterprise	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Proposal Review																			
Experience in providing consulting services to complex issuers	15	14	14	13	13	13	10	9	7	7	7	7	7	7	7	7	7	7	7
Knowledge and experience in structuring large complex issuers	15	15	15	14	13	13	13	11	10	10	8	7	7	7	7	7	7	7	7
Ability to conduct competitive selection processes to obtain investment products and financial services	5	5	4	5	5	5	3	2	5	5	0	0	0	0	0	0	0	0	0
Experience and reputation of assigned staff	15	14	13	12	13	13	10	11	9	9	9	9	9	9	9	9	9	9	9
Fee and expenses	10	8	7	8	5	5	8	6	7	7	5	5	5	5	5	5	5	5	5
Proposal Review Total	60	56	53	52	49	49	44	39	38	29	29	28	28	28	28	28	28	28	28
Subtotal	63	56	53	52	49	49	44	39	38	29	29	28	28	28	28	28	28	28	28

Finalists					
Proposal Review	60	56	53	52	49
Interviews	40	35	37	31	32
Local Business Enterprise	3	0	0	0	0
Total Score	103	91	90	83	81