

**EXHIBIT "A"**  
**EVALUATION MATRIX**  
**Sludge Hauling and Beneficial Reuse at Edward C. Little Water Recycling Facility**

FACTOR	ALLOWED POINTS	Terra Renewal	Nursery Products	Liberty Composting	Enviroserv	Waste Management	Viramontes Express
PROPOSAL COMPLETENESS	5	4	5	5	5	4	4
BENEFICIAL USE	25	24	22	22	17	24	21
FIRM AND PROJECT TEAM QUALIFICATIONS	25	24	23	21	21	24	20
EXPERIENCE IN SIMILAR PROJECTS	25	24	23	23	21	23	17
COST	20	19	17	18	20	10	18
<b>SUBTOTAL</b>	<b>100</b>	<b>95</b>	<b>90</b>	<b>89</b>	<b>84</b>	<b>85</b>	<b>80</b>
LOCAL BUSINESS	3	0	0	0	3	0	0
<b>TOTAL POINTS</b>	<b>103</b>	<b>95</b>	<b>90</b>	<b>89</b>	<b>87</b>	<b>85</b>	<b>80</b>
<b>COST/TON FULL</b>		<b>\$39.90</b>	<b>\$41.80</b>	<b>\$41.00</b>	<b>\$39.75</b>	<b>\$62.00</b>	<b>\$41.00</b>